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FOCUS ON THE CHAMBER

URBAN/MUNICIPAL

An Annual Report to the members of
THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE
March 1979

1978 - 1979 EXECUTIVE COMMITTEE

THE DIRECTORS

COMMITTEE CHAIRMEN

HAMILTON REPRESENTATIVES TO CANADIAN CHAMBER OF COMMERCE

HAMILTON REPRESENTATIVES TO ONTARIO CHAMBER OF COMMERCE

MANAGEMENT STAFF

PRESIDENT

1st VICE-PRESIDENT

2nd VICE-PRESIDENT

TREASURER

PAST-PRESIDENT

JAMES BILSLAND,
Canadian Imperial Bank of Commerce
ROBERT D. BRECHIN,
Dominion Foundries and Steel, Limited
JAMES D. BREITHAUP, *The Steel Company of Canada Limited*
MAURICE C. CARTER,
Maurice Carter Chevrolet Oldsmobile Ltd.
RICHARD J. CONNER,
Procter & Gamble Company of Canada Ltd.
ROBERT A. DAVEY,
Bell Canada Limited
DOUGLAS GALE,
Niagara Television Limited
J. HARVEY L. LANCTOT,
CUMIS Life Insurance Company

ANCASTER DIVISION

BUSINESS DEVELOPMENT

DUNDAS DIVISION

EDUCATION & STUDENT SERVICES

FEDERAL/PROVINCIAL AFFAIRS

FINANCE AND TAXATION

INDUSTRIAL RELATIONS

MUNICIPAL/REGIONAL AFFAIRS

SPECIAL EVENTS

TRANSPORTATION

HONOURABLE ELLEN L. FAIRCLOUGH,
Canada Permanent Trust Company
BRUNO K. J. BRAGOLI,
MacGillivray & Co.
JOSEPH A. PELLER,
Andrés Wines, Limited

H. GRAHAM WILSON,
Dominion Foundries and Steel Limited
JAMES K. CARMAN,
Westinghouse Canada Limited
ROBERT G. FORSYTHE,
Forsythe Lubrication Associates Limited
JOHN FOSS,
Canadian Cannery Limited

EXECUTIVE DIRECTOR

DIRECTOR OF POLICY

DIRECTOR OF COMMUNICATIONS

EDWARD B. PRIESTNER,
Westinghouse Canada Limited
DONALD O. MOFFAT,
Moffat, Moffat & Kinoshita
THOMAS VanZUIDEN,
Dominion Foundries and Steel, Limited
ROBERT A. GILMOUR,
WABCO Limited
BRUNO K. J. BRAGOLI,
MacGillivray and Company

DONALD M. MANN, Q.C.,
Ross & McBride
ROBERT A. MITCHELL,
Kenneth G. Brown Associates
MRS. JOYCE MONGEON,
John Dydzak Enterprises
PAUL J. O'SULLIVAN,
Royal Connaught Hotel
RONALD PATMORE,
Nordair (Ontario) Limited
VERNON SYKES,
International Harvester Company of Canada Limited
MARVIN WASSERMAN,
Ideal Furniture

H. L. WILKINSON,
Wilkinson & Kompass Limited
GARY F. NOTT,
Touche Ross & Co.
GARY STALEY,
Staley Shoes Limited
R. PETER SODERQUEST,
The United Way
DONALD J. CROSSLEY,
Fidelity Van & Storage Company Limited
ROBERT C. MACDONALD,
Coopers & Lybrand
WAYNE D. McCRAVEY,
Slater Steel Industries Limited
JOHN H. NOLAN,
Forsyth, Nolan
HOWARD B. FULLERTON,
Equitrust
BRIAN BOTTRILL,
Cargo Transit Limited

REGINALD J. WHYNOTT

MRS. LYDIA JONES

JAMES S. McDOWELL



THE CHAMBER IN 1978

E. B. PRIESTNER,
Westinghouse Canada Limited,
President,
The Hamilton and District
Chamber of Commerce

One year ago when I accepted the Presidency of your Chamber I committed myself to a campaign which would keep front and centre, particularly in the eyes of governments and the general public, the issues which the membership of the Chamber had been telling us were critical to the future economic well-being of the overall community.

And the list was extensive.

It included:

- a substantial increase in the amount of acreage set aside in the Regional Official Plan for industrial development purposes.
- a signed agreement between the city and province which would make our long awaited convention centre a reality.
- a separation of the responsibilities of the Regional Business Development Department and the Regional Planning Department.
- the development of a strategy for Economic Development throughout Hamilton-Wentworth.
- and a definitive decision regarding the expansion of Mount Hope Airport.

There were others of course, but as I look back I am satisfied that we were sufficiently persuasive to effect a favourable movement in those major areas.

During the past twelve months,

- acreage allocated to industrial expansion in the Region was increased from a proposed 2,300 acres to 4,000 acres.
- a provincial commitment to the construction of the convention centre

was signed by Premier Davis and we expect construction to start in just a few weeks.

- the Region announced the formation of a new Economic Development Department, separate from the Planning Department. A move which had long been advocated by the Chamber.

- a comprehensive Regional Plan for Economic Development was released just a few months ago which clearly delineates the actions and policies which are necessary if we are to maintain our leadership as Canada's Industrial Capital (Bob Forsythe, a former President of the Chamber, was the chairman of the committee which developed the report.)

- and finally, we expect within a matter of weeks an announcement from Ottawa regarding a construction timetable for the expansion of Hamilton Civic Airport.

In each of these instances, your Chamber made a substantial contribution.

However, now that we have the ball rolling, we should not allow ourselves the luxury of spending our time and energy examining that which is past and could have been. Rather, we should be looking to the future and that which must be.

We must begin immediately to service the new land banks which are now available for industrial development.

We must initiate a promotion program which will attract new business to the Region and take all preventative measures necessary to assure that our current employers do not move elsewhere.

We urgently require a management and marketing program for the new convention centre. We must not allow that facility to reach completion without convention customers to fill it.

At the political level we require solid, economical legislation which will make Hamilton and Hamilton-Wentworth good places in which to do business.

And we require the adoption of a Regional Official Plan which will provide ample opportunity for the orderly development of our Region, particularly

in those areas which are of obvious concern to our people.

There can be no question that the future of the City and Region is bright. We have in place, or are putting in place, all the ingredients which are necessary to give us the complete community.

And the co-operation between our private and public sectors is encouraging.

Our elected officials are demonstrating a real awareness of the problems confronting employers and in many instances have shown us an understanding which is extremely gratifying. Given that continued co-operation, there can be no problem at either the Regional or Civic levels which can be classified as being too big to overcome.

Internally at the Chamber we will be losing five Directors this year. Jim Bilsland, Bruno Bragoli, Bob Brechin, Bob Davey and Bob Mitchell have served their term of office and have served us well. This report would not have been complete if their contributions had not been acknowledged. I was personally proud to have called them Directors during my term as your President.

1978 was a good year. It would appear we have turned a corner. Our people are again beginning to recognize the contributions business and commerce have made to their community, are making right now, and can make in the future. More and more of us are being called upon to provide leadership and direction in every sector of our society. Within reason, the opportunities presented to us either individually or collectively must be accepted. The Chamber has long contended that the energies and expertise of the area's business community should be harnessed and used for the benefit of the entire community. As I see it, that is the position in which we now find ourselves. All that is required of us is to reaffirm to our governments and to our people that we can and will do that which we do best — PROVIDE SOUND MANAGEMENT SKILLS WHENEVER AND WHEREVER IT IS NECESSARY, and continue to maintain a PRODUCTIVE, EFFICIENT INDUSTRIAL AND COMMERCIAL SECTOR.



CHALLENGING CHANGE

REGINALD J. WHYNOTT,
Executive Director,
The Hamilton and District
Chamber of Commerce

It was not so very long ago that all of us appeared to be accepting the changes which were occurring in our daily lives as somehow being inevitable and found ourselves adjusting to them rather than taking the risk of being left in the vacuum which may be created by the disappearance of that which was old and familiar.

Today, perhaps, the opposite is true. I sense that Chamber members are questioning the value of allowing change to occur without thought of challenging it.

They recognize and understand the advantages associated with the technological and scientific advances constantly being achieved by the inventive minds of our Research and Development people. But they do not understand society's departure from what is generally referred to as the basic work ethic.

They understand the necessity of a quality educational system. But they do not understand the elimination of a core of compulsory subjects which produces quantity, rather than quality, graduates.

They understand the desire of governments to produce legislation which is beneficial to, and affordable by, the society it serves. But they do not understand how some of it could be passed into law without considering how unnecessary, unproductive and uneconomical it could be.

During 1978, numerous members of this Chamber came to grips with issues just like those. They challenged change whenever it appeared to be unneces-



sary, unproductive and uneconomical. Change just for the sake of change was no longer acceptable.

They stood in opposition to a City of Hamilton Parking By-Law which would demand that every business within the city (except in the downtown core) provide off-street parking for customers and/or employees, or be assessed a special levy.

They carefully reviewed the contents of the proposed Regional Official Plan and quickly agreed that insufficient quantities of land for industrial purposes was being set aside for this use until the year 2001. The acreage proposed was increased significantly as a result of their actions.

They took causes of federal and provincial scope to the convention floors of the Canadian and Ontario Chambers; they won some, they lost some, but they were heard.

They provided opportunities for students to meet prospective employers (Career Day) and opened doors which made it possible for some of those same students to operate their own businesses during the summer months (Venture Capital Program).

They commented on budgets (federal and provincial), studied and prepared a position paper on the structure of local government (The Stewart Commission), represented the Chamber on various civic boards and commissions (Regional Economic Growth Study), talked to teachers, conducted seminars, prepared specialized information bulletins, hosted cabinet ministers and generally represented the Hamilton-Wentworth business community whenever and wherever the occasion presented itself.

And today!

They are in downtown Hamilton actively encouraging and promoting a 'Business Improvement Area' for our retail sectors east of James Street.

They are closely watching the actions of the federal government as it moves to expand our civic airport, and are waiting with anticipation the studies soon to be released on the proposed east/west and north/south expressways which will ultimately open-up a substantial inventory of land suitable for

industrial and commercial development.

They are exploring new avenues in an effort to give the Town of Dundas a larger slice of the lucrative tourist industry pie.

They are producing a long awaited map for the Town of Ancaster.

And they are preparing positions, which will be acceptable to the area's business community, on issues which they are convinced should be responded to by that same community.

And the guidelines they use to determine their participation and involvement is as basic as this: **IS IT NECESSARY, WILL IT BE PRODUCTIVE, CAN WE AFFORD IT.** The same principles they use in the daily operation of their own businesses.

However, the actions taken must surely be judged in retrospect by that which has been accomplished. I believe that by reading through this report you will be convinced that your fellow members, who sat on committees, prepared briefs, talked with governments, organized information meetings, studied legislation and attended meetings, did so specifically to protect your best interests as a businessman, and generally, to make Hamilton and Hamilton-Wentworth places which are just a little bit better in which to live.

The operation of a city, a region, a province or a country must surely not be that much more difficult than operating a business. If general business practices are applied to their operations, then the people will get governments which are of the same high standard as their wealth producing sector. If those practices are not applied and adhered to, then disappointment, disillusionment and confusion fills the people and the changes which should be challenged are allowed to go unchallenged.

The task ahead for members of The Hamilton and District Chamber of Commerce is not an easy one. They know that which is past. The question for the future is not whether or not they will be challenged again, rather, what will the challenge be. Whatever it is, with the dedication of so many, I have no doubt our Chamber will be ready for it!



Left, Industry, Trade and Commerce Minister The Honourable Jack Horner.



*Above, Regional Chairman Anne Jones.
Left, Hamilton Mayor Jack MacDonald.*



*Above, Ontario Minister of Industry and Tourism The Honourable Larry Grossman.
Left, Hamilton-Wentworth Commissioner of Finance Jack McCauley.
Below, Ontario's Deputy Minister of Education.*



INTRODUCTION

1978 will probably be known as the year of CONSOLIDATION at the Chamber. It was not a consolidation of finances; that was already in place, but rather a CONSOLIDATION OF THOUGHT.

Throughout the wide-ranging list of problems, programs and activities the membership found itself coming to grips with, there appeared to be a sense of "IS IT NECESSARY, WILL IT BE PRODUCTIVE, CAN WE AFFORD IT" directing its path.

If a plan, suggestion, recommendation or proposal appeared to be unnecessary, unproductive or uneconomical, it was invariably shelved or an alternative developed. And those same principles were applied equally to the actions of governments or other

- Opened direct liaison with Hamilton's Downtown Business Association and promoted a Business Improvement Areas Plan to that organization.
- Contributed to the Regional Municipality's Economic Growth Study.
- Continued to support City of Hamilton efforts to develop a Convention Centre and Provincial Office Tower complex.
- Actively supported the inclusion of a clause in Federal Bill C-230 which would make "NOT SUFFICIENT FUNDS" cheques a criminal offence after a thirty-day waiting period has terminated.
- Reviewed Provincial Bill C-14 (an Act respecting Small Business in Ontario);

ing of, specific business related subjects; the most outstanding entry to receive the J. G. SMITH AWARD (the late Mr. Smith was a former President of The Hamilton and District Chamber of Commerce).

- Hosted graduation ceremonies for students completing the Chamber/Mohawk College co-sponsored MANAGEMENT DEVELOPMENT COURSES. The popularity of these courses set new records in 1978.
- Organized and participated in a 'Business Panel' during a Professional Development Day for the Wentworth County Teachers Federation.
- Hosted a reception for McMaster University MBA (Master of Business



THE COMMITTEES OF THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE

"Where people make the difference"

groups who sought the Chamber's counsel or support.

The results of those twelve months of hard work must certainly be gratifying to those who participated, and all other Chamber members should feel satisfied that their interests were being protected whenever and wherever the opportunity presented itself.

The following is a brief summary of some of the memberships' accomplishments.

BUSINESS DEVELOPMENT COMMITTEE

**(Gary F. Nott,
Touche Ross & Co., Chairman)**

- Researched and prepared the Chamber submission which called for an expansion of the Industrial Land Bank within the proposed Regional Official Plan.
- Spearheaded the Chamber's opposition to the dissolution of the Hamilton-Wentworth Visitors and Convention Bureau and its absorption into the Planning and Development Department of the Regional Municipality of Hamilton-Wentworth.
- Made a substantial contribution to the Chamber's submission on the form and structure of Regional Government in Hamilton-Wentworth.

prepared a special Chamber ALERT BULLETIN to members on the same subject; requested their review of it; and suggested they react directly to their Provincial Member of Parliament.

EDUCATION AND STUDENT SERVICES COMMITTEE

**(R. Peter Soderquest,
The United Way, Chairman)**

- Made representation to the Hamilton and District Social Planning Council Committee on Vandalism and contributed to the subsequent report.
- Toured Hamilton's Board of Education Centre and met informally with the elected School Trustees.
- Continued to support and promote the 'Venture Capital Program,' a program designed to assist students with the operation of a Small Business during the summer months. At the conclusion of the 1978 program, the Chamber was awarded a Royal Bank of Canada citation for its outstanding participation.
- Initiated an Essay Contest at Mohawk College for the purpose of allowing participating students the opportunity of expressing themselves, and demonstrating their understand-

Administration and COMMERCE SOCIETY Students. The purpose of the event was to allow the students the opportunity of meeting and talking with representatives of industry and commerce from throughout the Hamilton-Wentworth area.

- Assisted Tweedsmuir Public School organize a 'Career Day' for its students and organized the participation of business representatives.
- Hosted the Chamber's 2nd Annual "CAREER DAY" for the benefit of area Secondary School Students. More than 1,000 students visited the twenty-five (25) booths supplied and staffed by Chamber members.
- Met with representatives of The Spectator to promote additional coverage of events (community wide) which are related to the area's educational system.
- Sponsored one area Secondary School Student to a very worthwhile "FORUM FOR YOUNG CANADIANS" conference in Ottawa. The Forum provided young Canadians from coast-to-coast with the opportunity of viewing firsthand the Canadian Parliamentary system in operation, then questioning our elected officials on their participation in that system.

FEDERAL/PROVINCIAL AFFAIRS COMMITTEE

**(Donald J. Crossley,
Fidelity Van & Storage Co. Ltd.,
Chairman)**

- Hosted an extremely successful "FORUM ON THE POST OFFICE" in an attempt to highlight the Postal Service in Canada, isolate the problems associated with the service and develop answers worthy of study and action.
- Issued a number of "SPECIAL ALERT" bulletins to Chamber members drawing their attention to items of specific interest to them.
- Reviewed the controversial 'Sunset Law Legislation' and prepared a Chamber position paper.



FUTURE PROSPECTS FOR CANADIAN EXPORTS WAS DISCUSSED WITH INDUSTRY, TRADE AND COMMERCE MINISTER HORNER.

- Studied, researched and prepared a Chamber submission on Federal Bill 53, "AN ACT TO PROVIDE FOR FREEDOM OF INFORMATION AND INDIVIDUAL PRIVACY" AND submitted it to the Commission studying the subject. A representative of the committee later appeared before the Commission on behalf of the Hamilton-Wentworth business community.
- Maintained representation on The Hamilton Council for Canadian Unity and participated on the various sub-committees established by that Council.

FINANCE AND TAXATION COMMITTEE

**(Robert C. Macdonald,
Coopers & Lybrand, Chairman)**

- Prepared and distributed to all Chamber members a special bulletin highlighting 'Year End Tax Obligations.'
- Expressed their concerns regarding a trend by Municipalities throughout Ontario to initiate their own Property

Tax Reforms following the Provincial decision to shelve its original proposals on the same subject.

- Prepared and submitted a Chamber position on the proposed Bell Canada telephone rate increases.
- Prepared a submission for the Treasurer of Ontario which urged the retention of the machinery and equipment exemption and suggested that if that was not possible then the existing provisions should remain as a permanent feature of the Provincial Sales Tax System.



TEACHERS LISTENED AS THE BUSINESS COMMUNITY EXPLAINED ITS EXPECTATIONS FROM GRADUATING STUDENTS.

- Responded to media requests for business community comment following every Federal and Provincial budget.
- Met with representatives of the Commissioner of Region 19 of The Department of Assessment to review the new Hamilton Assessment Plans.

INDUSTRIAL RELATIONS COMMITTEE

**(Wayne D. McCraney,
Slater Steel Industries Ltd., Chairman)**

- Hosted a "sold out" SAFETY SEMINAR which focused attention particularly on Ontario Bill 78, THE OCCUPATIONAL HEALTH ACT.
- Devoted considerable time and effort to developing a Chamber of Commerce Group Pension Plan which will be announced to the membership of the Chamber in 1979.
- Studied, researched and developed a Chamber position on "PAID EDUCATIONAL LEAVE" which will be presented to an Ontario Commission in March 1979.
- Prepared and distributed to Chamber members Information bulletins on current trends in Industrial Relations.
- Conducted Annual Review of Chamber's Health Insurance Program and

made representation to carrier regarding current trends in this area.

MUNICIPAL/REGIONAL AFFAIRS COMMITTEE

**(John H. Nolan,
Forsyth, Nolan, Chairman)**

- Prepared a Chamber submission on a proposed City of Hamilton Noise Control By-Law on behalf of the area's business community. The city has since withdrawn the by-law for further review.
- Submitted a Chamber position with regards to a proposed City of Hamilton Parking By-Law. After studying the submission the city withdrew the by-law.
- Prepared for the City of Hamilton recommendations regarding citizen participation on various Civic Boards and



A COURSE IN LOCAL GOVERNMENT BROUGHT A NEW AWARENESS OF THE WORKINGS OF AREA MUNICIPALITIES TO THOSE PARTICIPATING.

- Reviewed City of Hamilton proposed By-Laws relating to Service Station hours of operation, and Heating requirements for apartment buildings located within the city.
- Continued to study the options available to the city as it looks to acquire a multi-purpose Sports Complex.
- Hosted a Candidates Night with candidates for Mayor and Board of Control in attendance.
- Reviewed the advantages and disadvantages associated with the Board of Control system in Hamilton City Council, then looked at and assessed the alternatives available.
- Hosted special luncheons when Chamber members had the opportunity of hearing the views of Regional Chairman Anne Jones and Hamilton Mayor Jack MacDonald on issues within their jurisdictions which were of interest to the Chamber.

SPECIAL EVENTS COMMITTEE

**(Howard B. Fullerton,
Equitrust, Chairman)**

- This committee continued to organize and promote an attractive social program for Chamber members.
- In addition to all of the other activities they plan, they hosted a highly successful CHAMBER OF COMMERCE WEEK in Hamilton and district. Activities included in those seven days included: COMPLIMENTARY BREAKFASTS EVERY MORNING; A MONTE CARLO NIGHT; A GOLF NIGHT; and numerous other events for the enjoyment of the membership.
- During the year they also arranged:
 1. The Annual President's Golf Tournament.
 2. The Chamber's Annual Curling Bonspiel.
 3. A Night At The Races.
 4. A Bell Telephone Seminar.
 5. New Members Receptions.
 6. Ski Day.
 7. And studied proposals for a Chamber organized tour to Barbados.
- In addition to the above, the committee assisted with the Chamber's on-going public relations program by arranging for various window displays, radio station public service time and membership sponsored Spectator advertisements which promoted the Chamber and its activities.

TRANSPORTATION COMMITTEE

**(Brian Bottrill,
Cargo Transit Ltd., Chairman)**

- Successfully made representation to the Regional Municipality of Hamilton-Wentworth for a 'high load' truck route in the East End of Hamilton.
- Continued to maintain participation in the decisions surrounding the expansion of Hamilton Civic Airport.
- Reviewed the new Hamilton Harbour Master Plan.
- Assisted the Dundas Division of the Chamber develop approaches to the Ministry of Transportation regarding improvements to Highway #8 in the west end of Dundas.
- Conducted an Open Forum and dialogue session on the new Ontario Public Vehicles Act.
- Co-operated with the Regional Municipality, Dominion Foundries and Steel Limited and WABCO Limited in an introductory luncheon for new GO Transit Bi-Level Rail Cars.
- Continued to press the Ministry of Transportation for improvements to the Skyway Bridge and supplied counsel and direction when necessary.
- Continued to review and comment on the costs related to shipping containers into Hamilton and area.

- Prepared a Chamber position regarding Labour stoppages associated with the Lift Bridge at the entrance to Hamilton Harbour and requested its study by the Federal Government.

ANCASTER DIVISION

**(H. L. Wilkinson,
Wilkinson & Kompass, Ltd., Chairman)**

- Contributed to the Chamber's overall submission to the Stewart Commission on the form and structure of Regional Government in Hamilton-Wentworth.
- Continued to demonstrate support for the development of the proposed Ancaster Industrial Park.



CHAMBER RECOGNIZED FOR OUTSTANDING CONTRIBUTIONS TO "VENTURE CAPITAL PROGRAM."

- Made representation to the Town of Ancaster with regards to the methods used to select citizens to various civic Boards and Commissions.
- Sponsored a resolution to the policy sessions of the Ontario Chamber of Commerce which requested that the Province of Ontario extend financial assistance to communities developing Industrial Parks, rather than just to those which are east and north of the City of Toronto.
- Supported an application by the owner/operators of The Ancaster Old Mill (a newly opened restaurant) for a Liquor License for that particular facility.
- Continued to represent the Community on the Board of Directors of the Hamilton-Wentworth Visitors and Convention Bureau.
- Maintained a careful watch over costs associated with the new Ancaster Indoor Swimming Pool.
- Participated in the operation of the Ancaster Visitor Reception Centre.

- Sponsored a bus tour to Niagara-On-The-Lake for interested businessmen and other Town Officials who were interested in viewing first-hand the progress that community had made in restoring its downtown core.

- Hosted a public meeting at which time the revitalization of Downtown Dundas was explained to the overflow numbers who attended.
- Co-sponsored with the Dundas Division of the Chamber a highly successful 4-week, 8-night "COURSE ON LOCAL GOVERNMENT."
- Supported a Town of Ancaster application to the Ministry of Housing for financial assistance toward a LAND USE AND MARKET ANALYSIS STUDY of the community's Downtown Core. This support was forwarded to the Minister concerned.

DUNDAS DIVISION

**(Gary Staley,
Staley Shoes, Ltd., Chairman)**

- Hosted an extremely successful "Small Businessman and His Income Tax" seminar.
- Opposed a proposal which would introduce a Ward System into the community.
- Organized and Chaired a "Christmas Co-Ordinating Committee" for the Community. The committee's organizational abilities generated the most enthusiastic response ever to Town Christmas ceremonies.
- Hosted a standing room only "Candidates Night" in the Town Hall.
- Co-sponsored with the Ancaster Division a very informative 4-week, 8-night "COURSE ON LOCAL GOVERNMENT."
- Offered a program of FARM TOURS to Town Public Schools.
- Continued to operate a very successful Farmer's Market in the Town Centre.
- Co-operated with the Operation of the Town's Visitors Reception Centre.
- Contributed financially toward a "Christmas in Dundas Fund" which assisted with seasonal lighting etc. for the community.
- Appointed representation to the new Dundas Development Committee.
- Supported the Dundas Little Theatre in its Capital Fund Drive by making appointment to the Capital Fund Raising Board.
- Began the necessary study of a proposed Dundas Business Equipment Show.
- Conducted an informative "Deferred Profit Sharing Plans" Seminar.